



Good Food, Good Life



# ***Nestlé (Malaysia) Berhad***

H1 2021 results



Good Food, Good Life

**GRW**  
STRONGER TOGETHER  
JOM JUARA, MENANG BERSAMA

# Agenda

1



**Nestle Malaysia  
in the  
New Normal**

2



**Innovation  
&  
Business  
Initiatives**

3



**H1  
Business  
Update**

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# Protecting people and ensuring continuity: our strategy

## Our Robust COVID-19 Strategies

- **Bubble Approach: Enhanced Segregation and containment SOPs for containment.**
- **Containment by SOP and by Design**
  - Access Control with RTK Mass Testing, Self E-Declaration
  - Physical Distancing by design
  - Heightened Hygiene
- **Robust Contact Tracing & Early Crisis Management**
- **Proactive Vaccination Drive**

Employee doing Self E-Declaration



Antigen Testing Before Entering Nestle's Sites



At Least One Shot

# Nestlé: Encouraging the Rakyat (the nation) to get Vaccinated!!



Nestlé®

Good food, Good life

**Register for Vaccination!**  
**25,000 Voucher x RM20**  
**to be won!\***

**JOIN NOW** 15 July - 22 Sept 2021

Campaign terms and conditions apply. For more information: 1-800-88-3433  
<https://www.dearnestle.com.my/ganjaran-vaksin-nestle>

Register and stand a chance to WIN RM20 Voucher from Nestlé!

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# MAGGI® cooks up 130,000 bowls of nutritious 'Bubur Lambuk' for frontline heroes and communities in need



# NESCAFÉ® Rebrand Its Local Coffee Drinks to Kopitiam Series While Unveiling Two New Variants





# MILO Contest Returns with Peraduan MILO Hidup Bola with More Rewards Worth RM550,000!



# Consolidating New Growth Platforms



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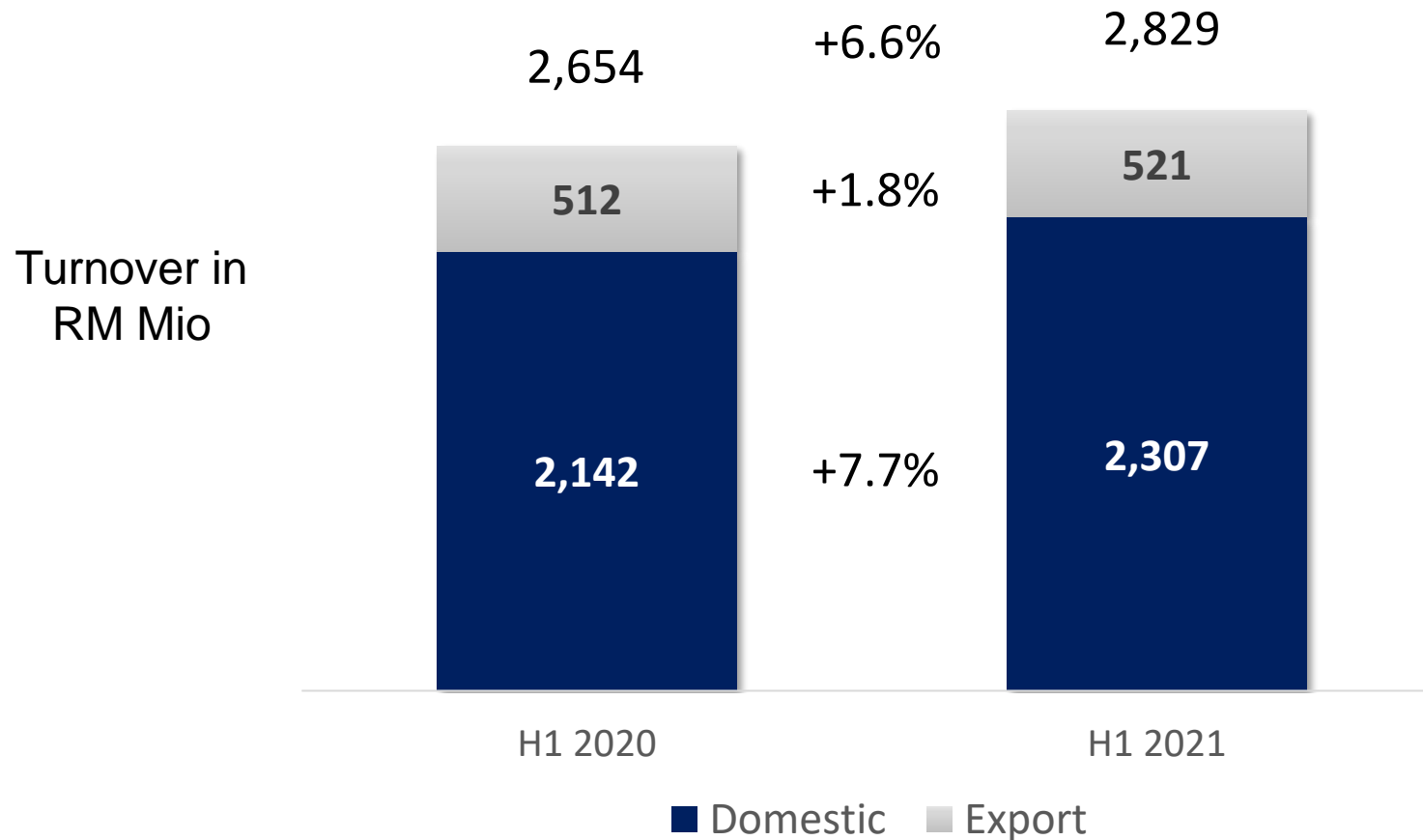
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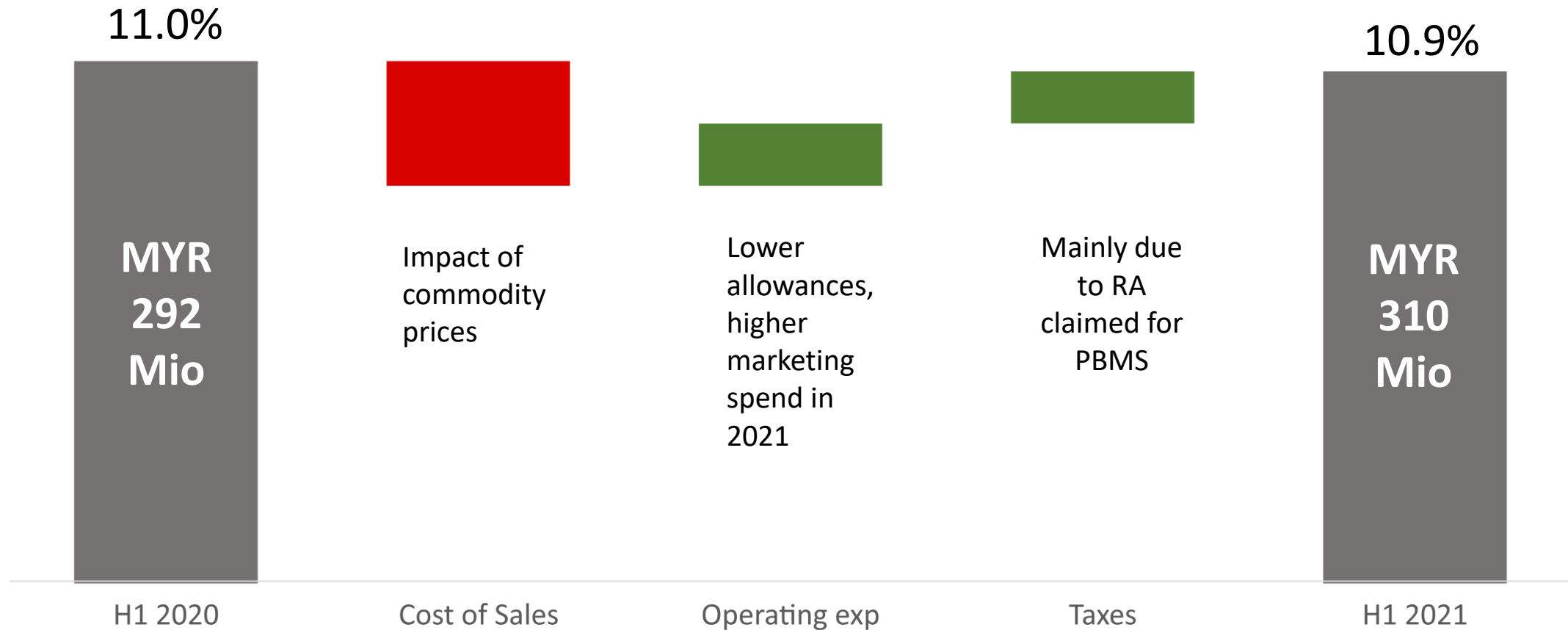


H1  
Business  
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# Improvement in H1 driven by strong growth in Domestic



# PAT margin generally flat vs last year



## Strong cash flow with improved profit & good working capital management

<i>Amounts in MYR mio</i>	H1 2020	H1 2021
<b>PBT adjusted for depreciation &amp; interest</b>	<b>489</b>	<b>508</b>
→ (Increase)/Decrease in working capital	(54)	9
→ Income tax & others	(78)	(72)
<b>Net Cash from Operating Activities</b>	<b>357</b>	<b>445</b>
→ Capital investments	(34)	(85)
→ Others	2	2
<b>Cash Flow after Investing Activities</b>	<b>325</b>	<b>362</b>

# Key Takeaways

1

Employees Safety and Supply continuity remain as non-negotiable priorities.

2

Commodity markets under tension and external volatility

3

Committed to another year of resilient results and solid growth

