



Nestlé (Malaysia) Berhad

Q1 2022 results

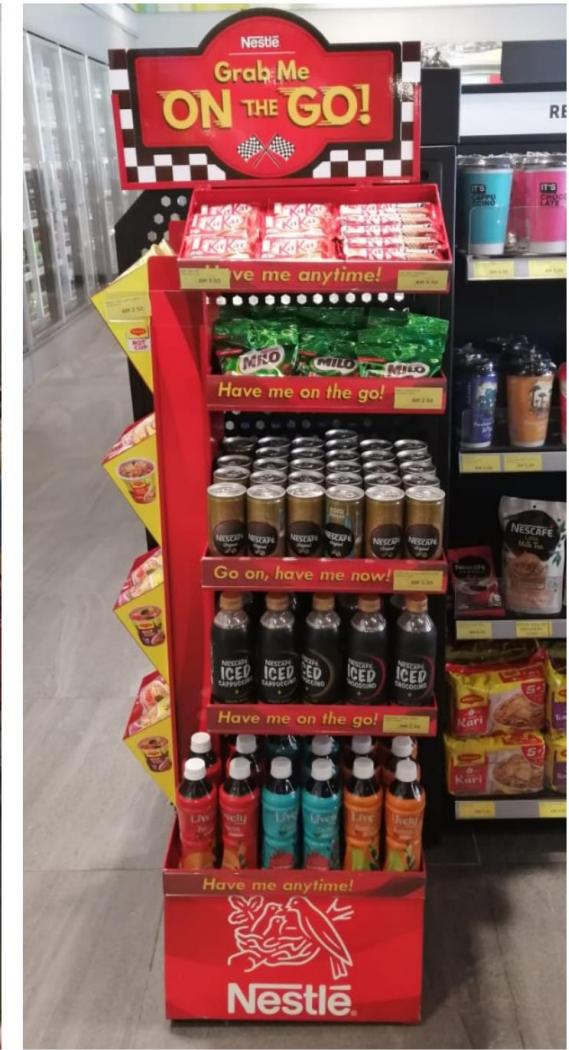
Strong sales execution driving solid offtake during CNY



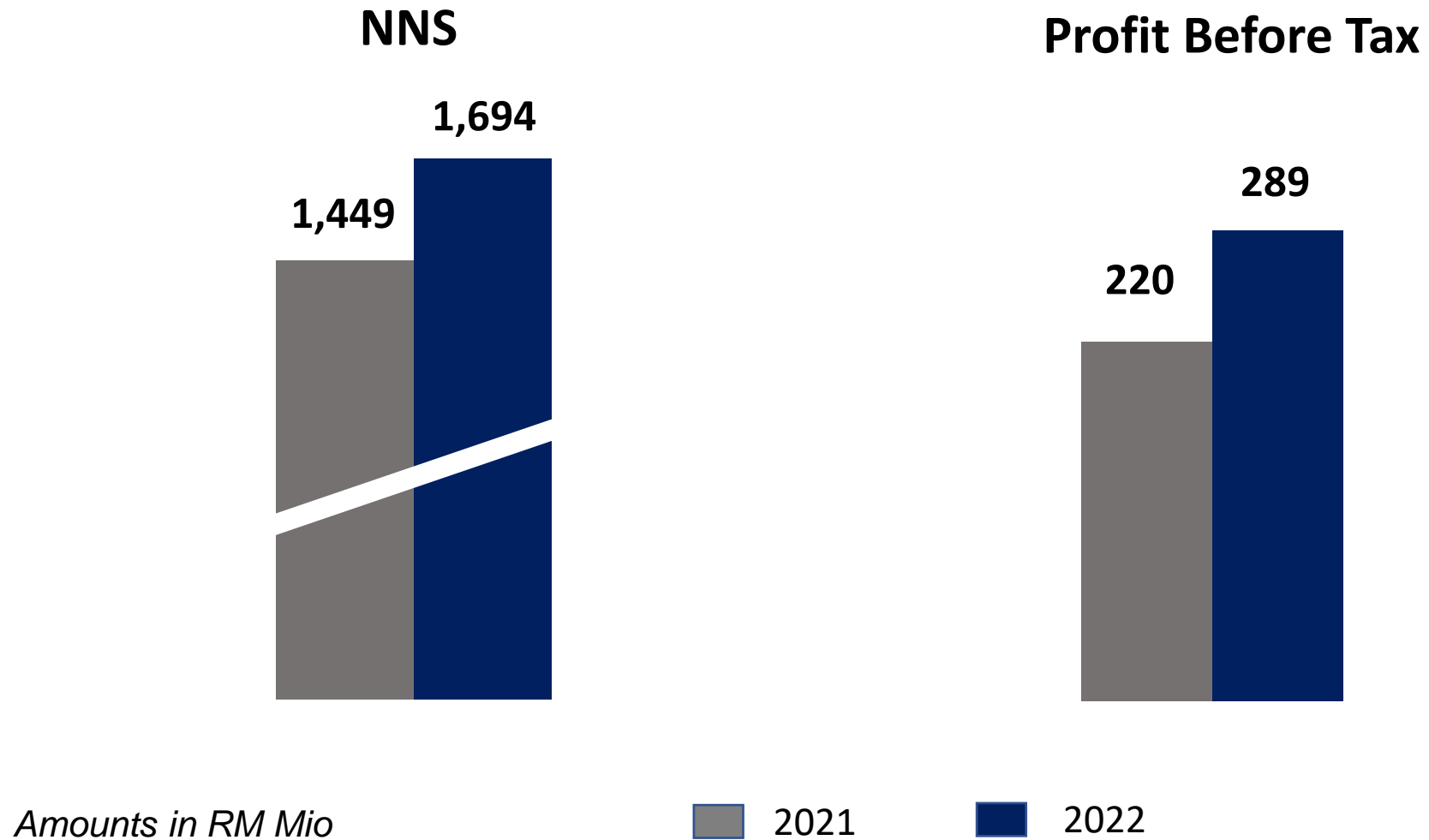
Valuing Up Through Exciting & Buzz Making Innovations



Well positioned to win in mobility channels as movement returns!



Solid improvement in Topline and Profit in Q1 2022

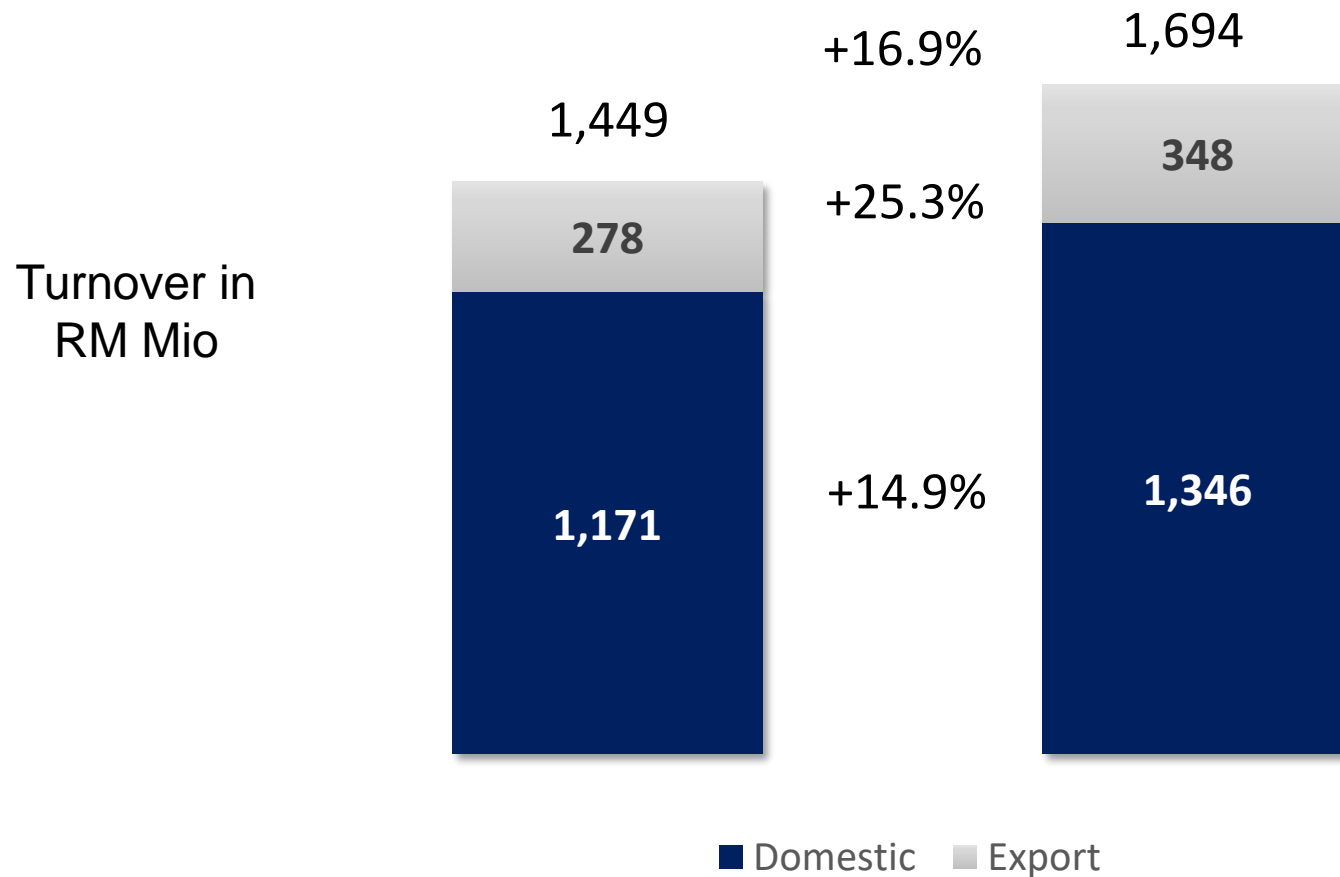


Amounts in RM Mio

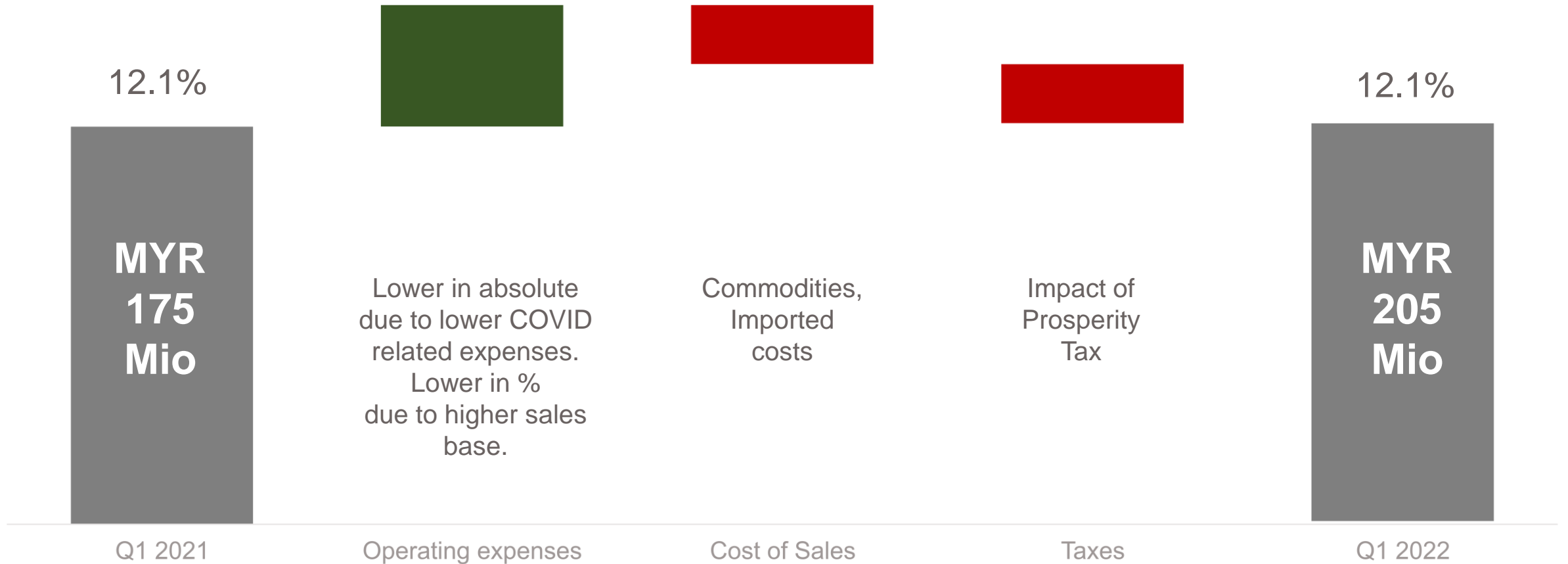
2021

2022

Solid growth for both Domestic and Export sales



PAT margin stable despite higher taxes



Cash flow impacted by increase in working capital

<i>Amounts in MYR mio</i>	Q1 2021	Q1 2022
PBT adjusted for depreciation & interest	276	346
→ (Increase)/Decrease in working capital	45	(166)
→ Income tax & others	(43)	(39)
Net Cash from Operating Activities	278	141
→ Capital investments	(43)	(25)
→ Others	1	1
Cash Flow after Investing Activities	236	117



Thank You