



Nestlé (Malaysia) Berhad

Q3 2022 results

Nestlé Celebrates 110 Years in Malaysia, Planting 110 Corals in Sabah and Cleaning Beaches Nationwide



Continuing to invest behind the love of our brands



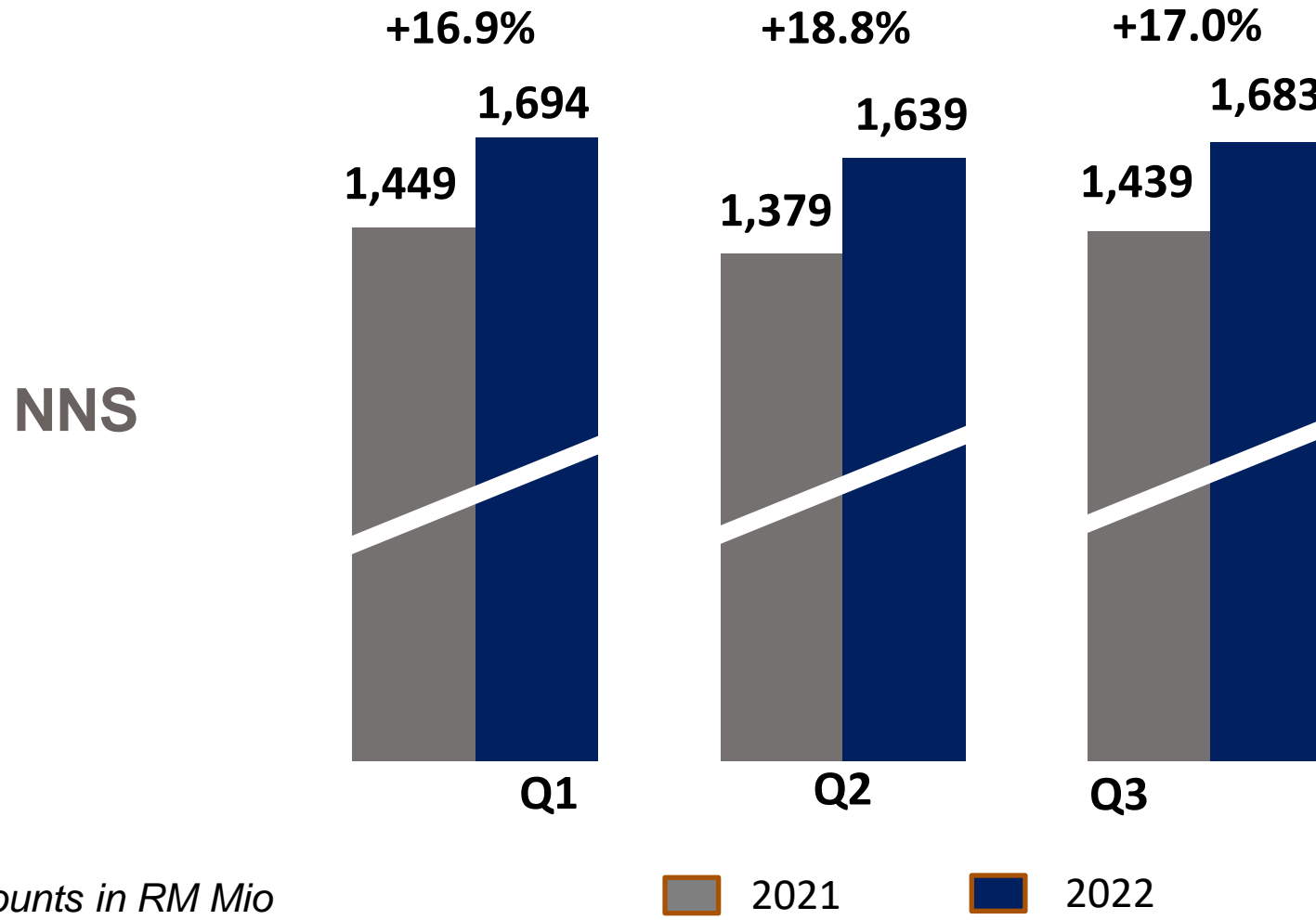
Continuing to invest behind exciting and innovative new products



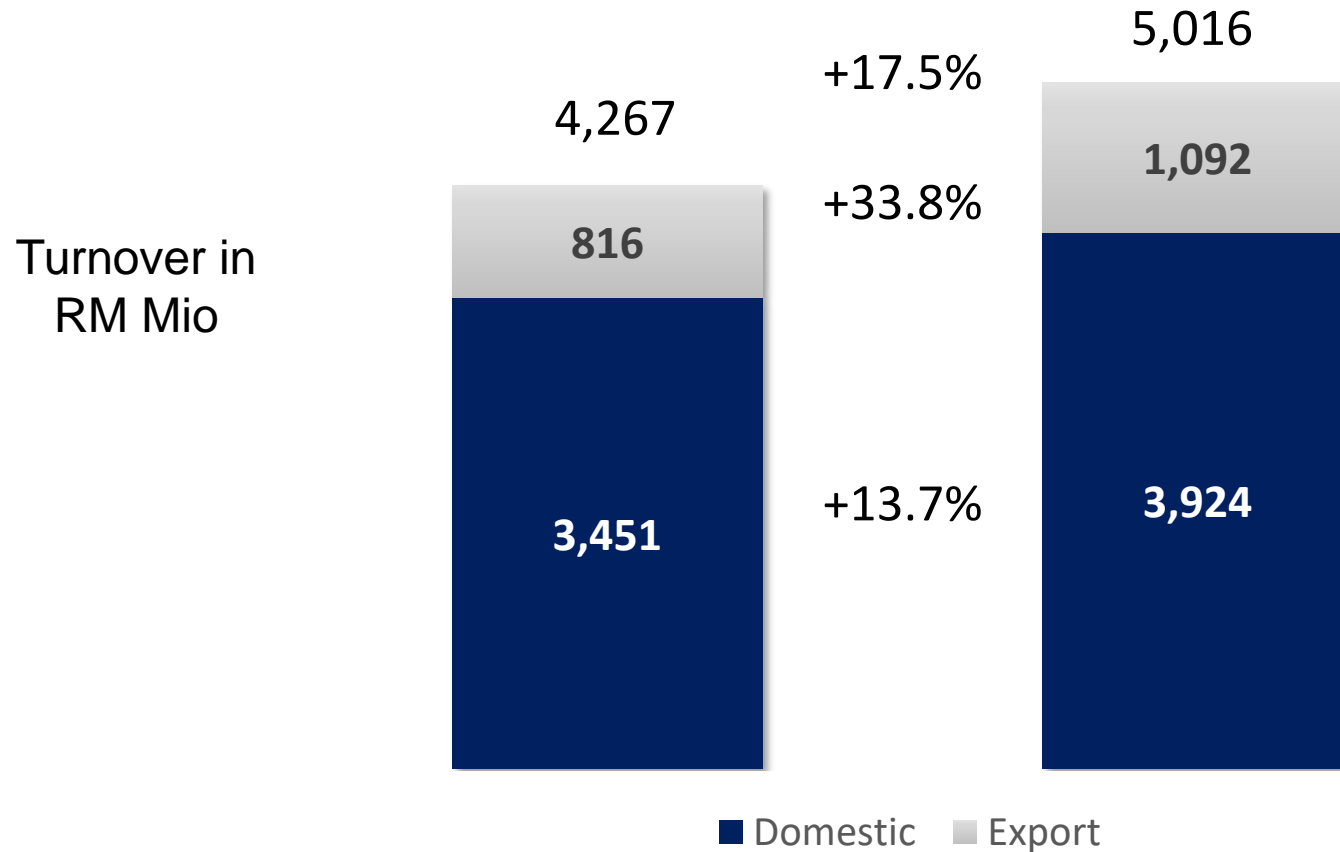
Q3 2022 Financial Results Update



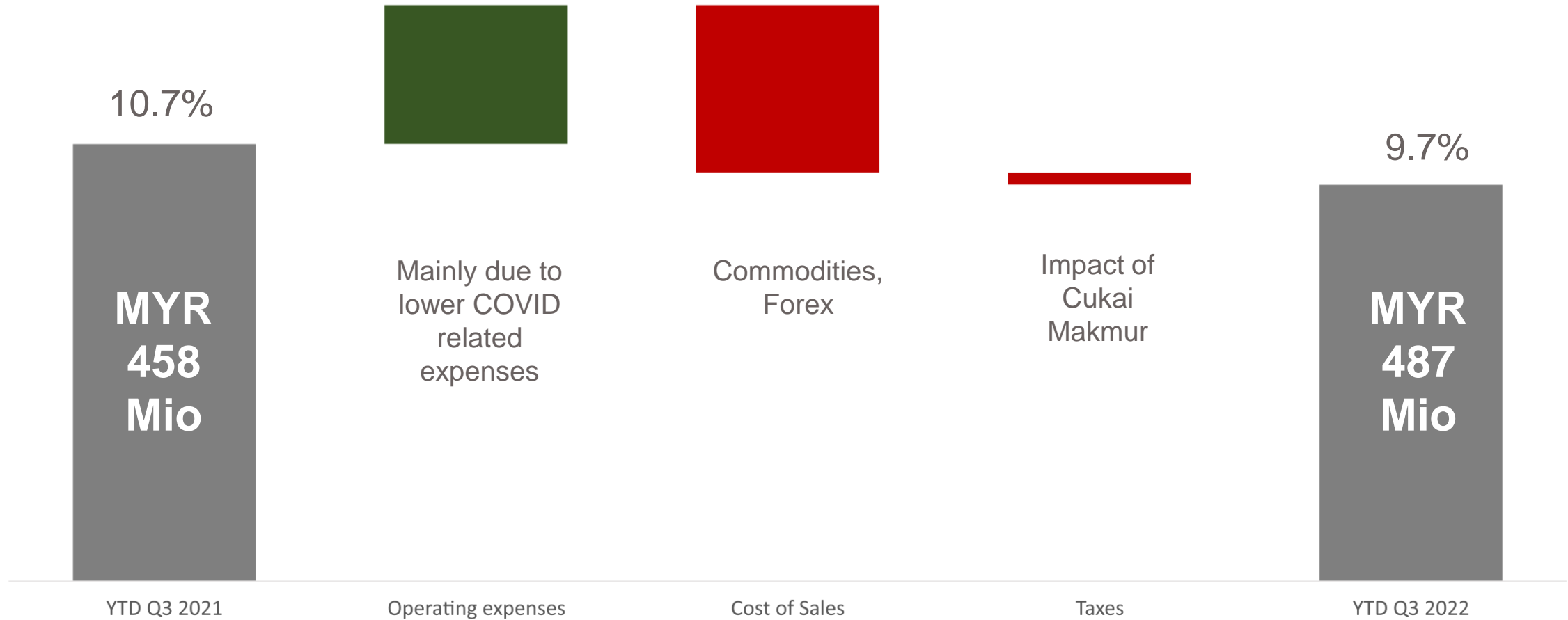
Strong improvement in Topline in Q3 2022



Strong improvement in both Domestic and Export sales



PAT margin impacted by commodities & forex



Cash Flow impacted by increase in Working Capital, particularly Inventories

<i>Amounts in MYR mio</i>	YTD Q3 2021	YTD Q3 2022
PBT adjusted for depreciation & interest	776	898
→ (Increase)/Decrease in working capital	(5)	(379)
→ Income tax & others	(111)	(134)
Net Cash from Operating Activities	660	385
→ Capital investments	(123)	(170)
→ Others	1	2
Cash Flow after Investing Activities	538	217



Thank You