



Good Food, Good Life



Nestlé (Malaysia) Berhad

H1 2023 results



Good Food, Good Life

GRW
STRONGER TOGETHER
JOM JUARA, MENANG BERSAMA

Q2 2023: Another solid quarter with progress in all directions





1 

Sustainability

2 

Innovations

3 

Financial Performance

Project Releaf Achieves Its 1 Millionth Tree

- We have recently conducted a **Nationwide Tree Planting Activity** on the 17th June 2023, we achieved:

7,000
Trees planted in
Five locations



450
Volunteers across
Five locations



Perlis



Terengganu



Selangor



Johor



Sabah



Latest: Strategic partnership with MOE to relaunch local farming





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MI GORENG

SETIAP SUAPAN, SATU PENGALAMAN

Diperbuat daripada bahan-bahan segar & autentik Laksa

Rasa & aroma
autentik
memikat selera



IMBAS DISINI UNTUK
MENGALAMI LAKSA
WARISAN



LAUNCH : MAY 2023

*Untuk tujuan ilustrasi sahaja.
Nestlé Products Sdn. Bhd. (197901000966)

RASA MEMANG
VIRAL



Made with indulgent cheese

74% of **SAMYANG** users prefer MAGGI Pedas Giler Cheezy Berapi

Kantar Product Acceptance Test, 2022
Samyang & MAGGI Pedas Giler users



MS 1500
1019-05/2004

LAUNCH : MAY 2023

LAUNCHED: 1 JUNE 2023

CRISPY FISH-FREE FINGERS



100%
PLANT-PROTEIN
INGREDIENTS

- ✓ First SEAFOOD variant by Nestlé Harvest Gourmet
- ✓ Made with PLANT-PROTEIN ingredients, source of PROTEIN & FIBRE
- ✓ Light bites texture with crispy coating flavoured with NATURAL ITALIAN HERBS

NESCAFÉ®

Latte Ice

JUST ADD MILK & ICE



LAUNCH : JUN 23



Nestlé[®]
Lively
TEA™

BAHARU



**BUKAN
SEKADAR
Teh Biasa**



MS1500
1019-05/2004



1 

Sustainability

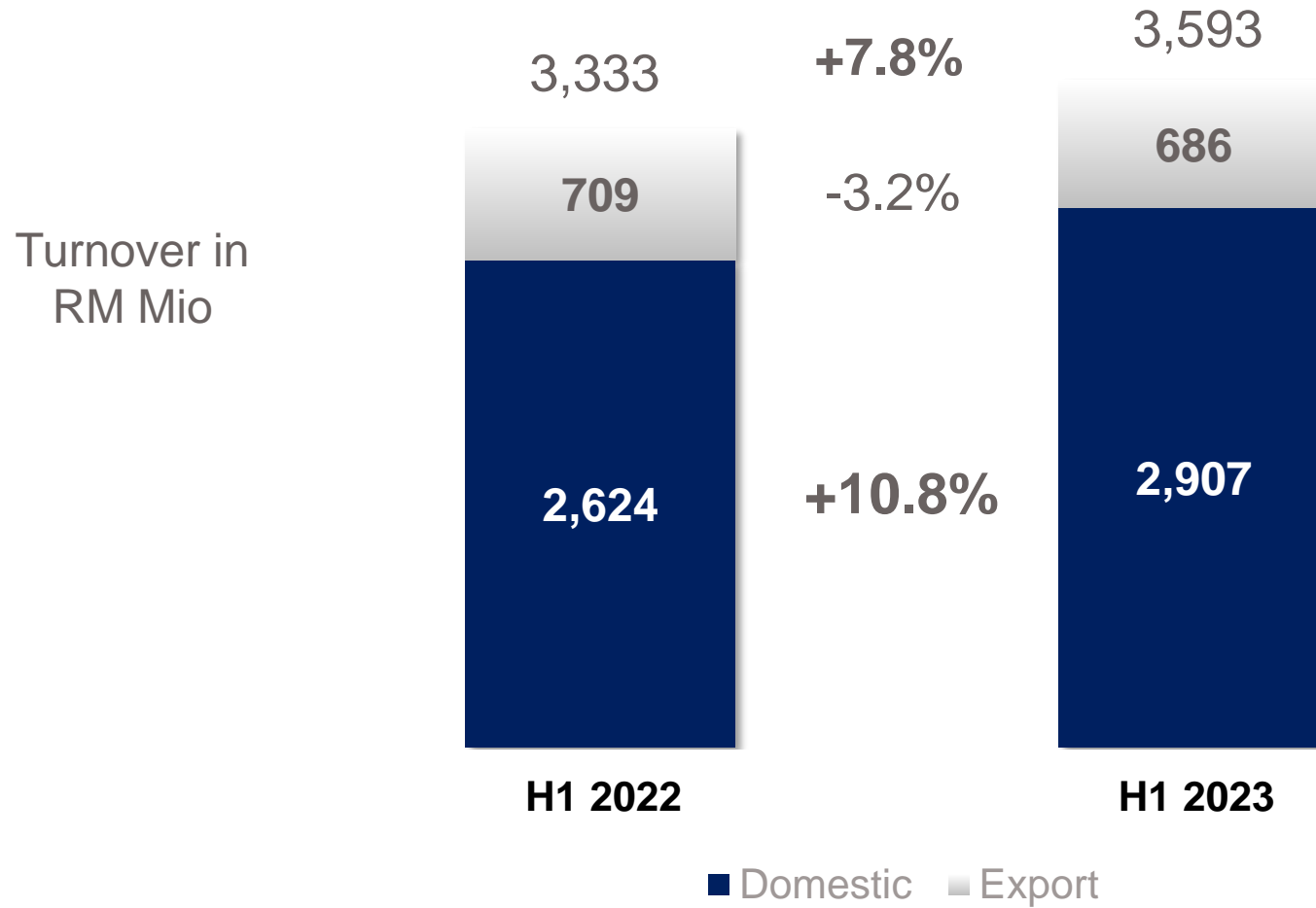
2 

Innovations

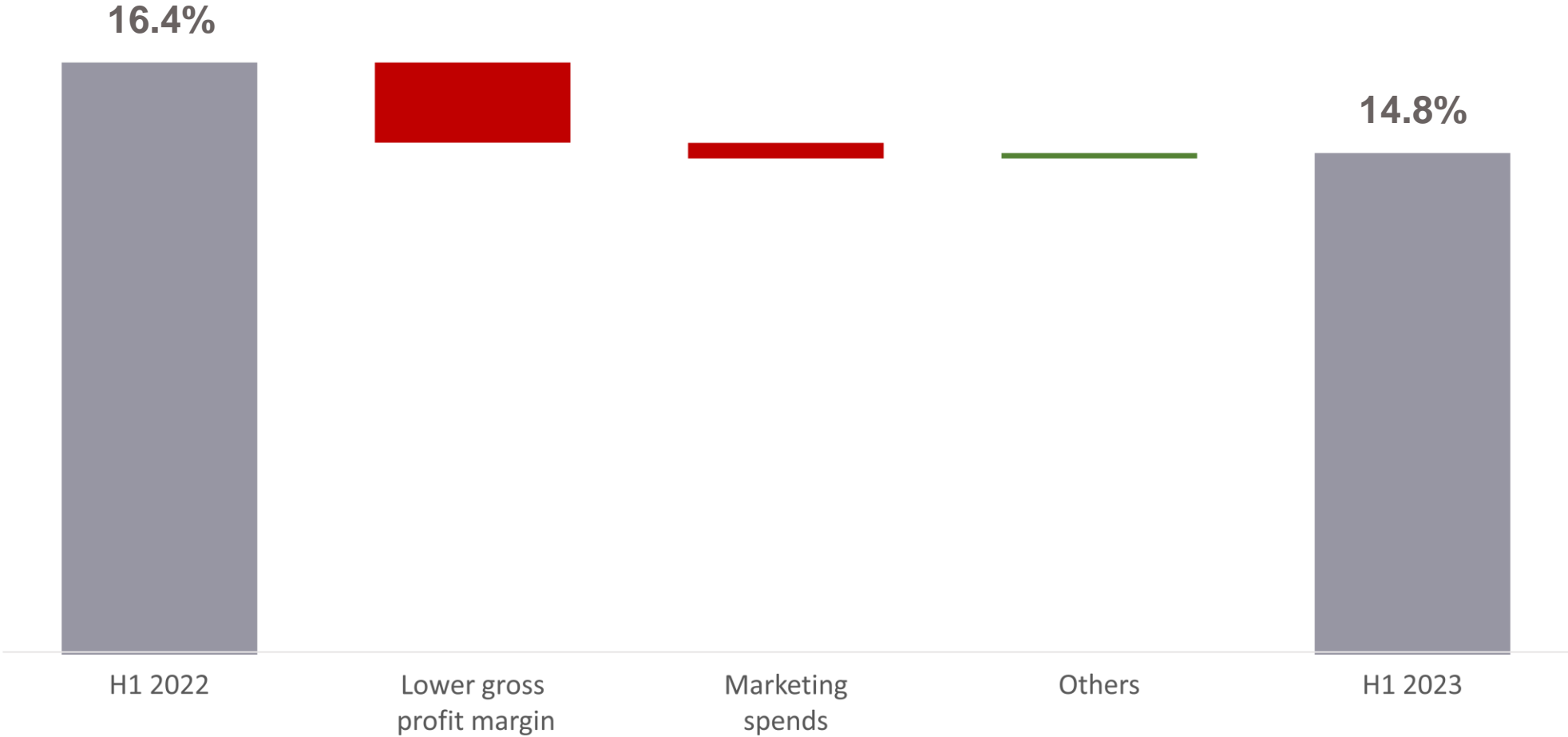
3 

Financial Performance

Growth is driven by strong domestic sales



Operating Profit Margin Evolution



Evolution of Profit After Tax

(Figures in RM Mio)

Profit after tax – H1 2022	374.8
Changes	
- Operating profit	(14.5)
- Share of profit of associate	(0.4)
- Finance cost	(9.5)
+ Taxation	27.7
Profit after tax – H1 2023	378.1

Further improvement in working capital resulted in better cash flow

<i>Amounts in RM mio</i>	H1 2023	H1 2022
PBT adjusted for depreciation & interest	643	642
→ (Increase)/Decrease in working capital	89	(288)
→ Income tax & others	(110)	(73)
Net Cash from Operating Activities	622	281
→ Capital investment	(90)	(86)
→ Acquisition of subsidiary	(151)	-
→ Others	1	2
Cash Flow after Investing Activities	382	197



Thank You